## UNIGLOBE COLLEGE



## CONNECTING FUTURE



MBA MASTER OF BUSINESS ADMINISTRATION

MBA

MASTER OF BUSINESS ADMINISTRATION (FINANCE) BBA

BACHELOR OF BUSINESS ADMINISTRATION

**BBA-BI** 

BACHELOR OF BUSINESS
ADMINISTRATION IN
RANKING AND INSURANCE



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## THE COLLEGE

### A B O U

## UNIGLOBE COLLEGE, IN AFFILIATION WITH POKHARA UNIVERSITY, RUNS MASTER OF BUSINESS ADMINISTRATION (MBA), MASTER OF BUSINESS ADMINISTRATION IN FINANCE (MBA-FINANCE), BACHELOR OF BUSINESS ADMINISTRATION (BBA) AND BACHELOR OF BUSINESS ADMINISTRATION IN BANKING AND INSURANCE (BBA-BI) PROGRAMS.

The promoting team members of Uniglobe College are academically sound and they have proven track records of success in education entrepreneurship in Nepal. The team has considerable national and international experience and immense expertise for teaching, learning and managing the educational institutes. The team established the college in 2009 with a vision to enlarge it as an internationally renowned and excellent management learning centre in Nepal.

Uniglobe College – BBA and BBA-BI programs are four- year semester system programs and their primary aim is to prepare middle level managers to meet the needs of business, industry, government and non-government organizations in different functional areas of management. The Uniglobe College - MBA and MBA (Finance) programs are two year trimester based aiming to prepare managers and executives who have a sound knowledge and practice as per the need of organizations in the area of business, government, non-government and other industrial as well as business enterprises.

The MBA program is expected to idealize the value of future entrepreneurship in the graduating students in place of preparing them as job seekers. The teaching team

of Uniglobe College is highly competent, dedicated and renowned in the academic field. Led by Prof. Dr. Radhe Shyam Pradhan, a renowned professor of Finance in Nepal and a Full Bright Visiting Faculty to Florida State University, USA, there are many faculty associated with the college who are trained in well renowned foreign universities. The college also invites faculty to teach regular courses from foreign countries like USA, UK, Poland, Thailand, Bangladesh and India. The college also arranges guest lectures and training sessions of practitioners and reputed personalities. It conducts many skill development activities in and outside the college for the pratical exposure of the students. Uniglobe College management firmly believes that effective dissemination of knowledge and skills to students is possible only when efforts of subject experts, learned teachers and researchers are backed by much needed modern equipments and facilities. The college imparts education to students in fully equipped and facilitated set-up comprising of comfortable class rooms, computer lab, Wi-Fi facility around the entire premises of the college, audio visual facilities and resourceful library with comfortable reading lounge. The college team is always committed to ensure the quality education to meet the needs of competitive business environment.

# FEEL THE DIFFERENCE IN YOU AT UNIGLOBE COLLEGE

### NOISIN

Uniglobe College envisions to be a nationally and internationally reputed learning center recognized for its academic and professional excellence in management, economics and research.

### MISSION

- To develop managers, entrepreneurs and market leaders through market-friendly, accessible, flexible and innovative academic programs;
- To develop management graduates who are able to grasp local, national and international business needs and serve accordingly; and
- To develop researchers in the area of management and economics.

## **OBJECTIVES**

- To develop management graduates at various levels with sound management knowledge, skills and values along with positive leadership qualities;
- To install creativity and innovativeness in the students through motivational approaches of personalized nurturing guidance;
- To make learning and living at the college a wonderfully pleasant experience for our students to develop a strong sense of friendship and fraternity;
- To establish relations with universities, research institutes and corporate organizations in Nepal and abroad for the enhancement of academic excellence, research and professional work ability of the students; and
- To produce self-motivated, innovative and creative entrepreneurs so as to reduce the widespread unemployment in the nation.



UNIGLOBE COLLEGE MANAGEMENT FIRMLY BELIEVES THAT
EFFECTIVE DISSEMINATION OF KNOWLEDGE AND SKILLS TO
STUDENTS IS POSSIBLE ONLY WHEN EFFORTS OF SUBJECT
EXPERTS, LEARNED TEACHERS AND RESEARCHERS ARE BACKED
BY MUCH NEEDED MODERN EQUIPMENTS AND FACILITIES.

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## MANAGEMENT



Dr. Khagendra Ojha

Dr. Khagendra Ojha is the Chief **Executive Officer of Global College** of Management, Chairman of Valley View English School, Global College International. Uniglobe Secondary School and Kathmandu World School. Dr. Ojha is a gold medalist in MBA from Tribhuvan University (TU) and received his Ph.D. degree in Development Economics from University of Warsaw. He has worked at the Western Michigan University, USA as a visiting faculty. He has presented many research papers in international conferences held in USA, Poland and India. He worked at the Tribhuvan University as an Associate Professor for more than two decades and is a renowned faculty of Accountancy. He has published many research articles in various international and national journals and he has also published many books on Accountancy.



Prof. Dr. Radhe Shyam Pradhan

Prof. Dr. Radhe S. Pradhan served Central Department of Management, TU for about four decades. He completed FDP at IIM, Ahmedabad and received his Ph.D. from University of Delhi. He was a Visiting Fulbright Faculty to the Florida State University, USA and also visited University of Hongkong and Rikkyo University, Japan. Currently, he is the Chairman of Professional Educators Ltd.; Member, Governing Board, School of Management, TU; Member, Management Subject Committee of Pokhara University, Mid-Western University and Management Research Council of Purbanchal University; and Member, Management Cluster Committee, UGC/Nepal. As of July 2018, he has written 12 books in Finance and 110 articles published in different national and international journals. He has also served as Key Note Speaker, Chief Guest, and Guest of Honor in different international seminars. He has produced over one dozen Ph.D. scholars.



Dr. Nar Bahadur Bista
PRINCIPAL/
MANAGING DIRECTOR

Dr. Nar Bahadur Bista is a Board Director of Global College of Management, Valley View English School, Global College International, Uniglobe Secondary School and Kathmandu World School. He is the former principal of Global College of Management. He was a part of TU as an assistant professor of economics for more than one decade. Dr. Bista has received his Ph.D. in Economics from University of Warsaw, Poland. Besides, he attended Summer School on Econometrics at Cambridge University, UK; attended MDP at IIM, Ahmedabad and also participated in a training on research methodology in Bangkok. He has presented his research papers in international conferences. He is a renowned faculty of Economics. He has published many research articles in various international and national journals and published many books on Economics.



Dr. Ganga Dhar Dahal
EXECUTIVE DIRECTOR

Dr. Ganga Dhar Dahal is the Principal of Global College of Management and Board Director of Global College International and Uniglobe Secondary School. He is also Ex-Chairman of Valley View English School and Ex-Principal and Ex-Managing Director of Uniglobe College. He was also a part of TU as an assistant professor of economics for more than one decade. Mr. Dahal has received his Ph.D. in Economics from University of Warsaw. Poland. He has attended Summer School on Econometrics at Cass Business School, UK and has also attended Management Development Program (MDP) at IIM, Ahmedabad, India. He has presented research papers in international conferences in different countries. He is an experienced faculty of Economics and Statistics for more than two decades. He has published many research articles.

## ACADEMIC DIRECTOR

GREETINGS FROM
UNIGLOBE COLLEGE!
IT IS A MATTER OF GREAT
PLEASURE FOR ME TO SHARE SOME
OF MY THOUGHTS THROUGH THIS
PROSPECTUS. I AM WRITING THIS
SMALL NOTE AT A TIME WHEN OUR
COUNTRY IS PASSING THROUGH A
DIFFICULT PERIOD.

On the one hand, we are still not able to implement the new constitution in its true spirit and on the other, the global melt down which started from the west is still threatening the growth of developing nations including Nepal. At Uniglobe College, we can only hope that as a citizen of the nation we will not be distracted from the goal of building a strong nation based on the true democratic norms and values.

We have been witnessing that the paradox of life has changed greatly over the years. These days we have more degrees but less education. We are rich in knowledge but poor in judgment or decision making. We have more experts but at the same time we have more problems. We have more doctors and more medicines but at the same time we are less healthy. We have multiplied our possession but we have less values. Such are the changes taking place in our society. We talk too much but we do little. We have learnt to make a living but not a life. We have wider roads but narrow viewpoints. We have conquered outer space but not the inner space. We have fancier house but no home or with broken home. Most families have two

incomes but at the same time more divorce also. Hence, it is already a high time for us to produce educated people than qualified people, to promote a wider view of life, to develop an inner space, to reduce divorce rates, and to create a better home where we all can live happily. Uniglobe College is just not imparting management education but it is also involved in building basic values of human life and produce a good citizen with a wider vision which is so required for building a strong nation. I welcome the prospective students to participate in this process as much as possible and try to contribute in resolving them at earliest. With best wishes,

**Prof. Dr. Radhe Shyam Pradhan**ACADEMIC DIRECTOR



## Uniglobe Coexcellence in examination College rece Award) in 20 3.99/4 in Blue Nepal receive Award) in 20 4.00/4 in Mawarded Lay University in academic per College lister Similarly, 43 have been a List of Pokha

Uniglobe College has shown its academic excellence in results of Pokhara University examinations. Ms. Anamol Pandey of Uniglobe College received the Gold Medal (Vice-Chancellor Award) in 2015 for securing the highest CGPA 3.99/4 in BBA level. Similarly, Ms. Sushila Nepal received the Gold Medal (Chancellor Award) in 2016 for securing the highest CGPA 4.00/4 in MBA level. Ms. Nepal was also awarded Laxmi Bidhya Padak from Pokhara University in recognition of her outstanding academic performance.

There are 72 students of MBA of Uniglobe College listed in Dean List (Above CGPA 3.8). Similarly, 43 students of BBA and BBA-BI have been able to register their name on Dean List of Pokhara University for their outstanding academic performance. The success rate of students is very high in Uniglobe College. More than 95 percent in MBA and above 90 percent pass rate in BBA and BBA-BI have been achieved till 2018. These results exhibit the academic excellence of the College.

### DEAR PROSPECTIVE STUDENTS, WELCOME TO UNIGLOBE COLLEGE!

### FORMAL EDUCATION IN ANY DISCIPLINE IS FUNDAMENTAL TO DEVELOPMENT AND GROWTH. MANAGEMENT EDUCATION IS A LEADING ACADEMIC DISCIPLINE WORLDWIDE AND CHOOSING IT WILL ALWAYS BE A SENSIBLE DECISION.

However, merely joining management education and then dreaming and aspiring for a successful life is not sufficient in this competitive age of globalized business. High level of knowledge and core competencies are required because the complexities and innovative ideas are ever growing in modern business. Hence, highly professional and efficient human resources are highly demanded in the market. Understanding these facts, Uniglobe College from its inception has given equal importance to theoretical and practical aspects at par the international standard. The promoting team members of Uniglobe College are academically sound and they have proven track records of success in education entrepreneurship. The college selects the highly competent and qualified faculty members to provide the best learning environment. Most of the faculty and management team members have studied and trained from reputed foreign universities. The teaching approach is research and practical based. It provides a real life learning environment. This is a unique feature and a vigor of the college.

The college also conducts international conferences and seminars and it encourages the faculty members and students to participate in the conferences organized by

foreign universities. The college also invites foreign faculty to teach regular courses. It has signed in MoU with many reputed foreign universities worldwide. And, the efforts made by the college to provide international exposure to the students are rarely found in other colleges in Nepal. The College has established Entrepreneurship Incubation Center at the college to transform the business ideas of youths into really. In order to enhance the communication skill of the students, there is a separate communication lab with required computers and updated software. Finance lab is also established to learn the financial practices in and outside country.

The College conducts wide range of extra and co-curricular activities and among them Uniglobe Management Fest is a very popular program. It is a package of a dozen of student-centered activities conducted every year. This prospectus provides the important information about the college, its programs, and how we process our students for the best outcomes. Our endeavors are always dedicated to bringing out the best from our students by creating an excellent learning environment.

### Dr. Nar Bahadur Bista

PRINCIPAL / MANAGING DIRECTOR



## A C A D E M I C PROGRAMS

IN ORDER TO COPE WITH HIGHLY
CHALLENGING AND COMPETITIVE
BUSINESS ENVIRONMENT, VISIONARY
LEADERS AND HIGHLY INNOVATIVE
HUMAN RESOURCES ARE REQUIRED.
UNIGLOBE COLLEGE HAS BEEN
PRODUCING COMPETENT GRADUATES
OFFERING MBA, MBA (FINANCE),
BBA AND BBA-BI PROGRAMS.





## MBA PROGRAM

**CHOOSING WHERE TO CONTINUE** YOUR EDUCATION IS A MAJOR **DECISION AND I BELIEVE THAT** UNIGLOBE COLLEGE WILL BE A **CHOICE YOU WILL NOT REGRET, ESPECIALLY IF YOU ARE AMBITIOUS** AND DETERMINED TO SUCCEED.

A desire can change nothing; a decision can change something but a determination can change everything. Our commitment is to endow the students with innovative, in-depth and high-level learning, develop their moral values and empower them with skills and attributes of an ingenious problem solver and critical thinker. Uniglobe sets highest standard of excellence in academic achievement, intellectual growth, leadership qualities and sportsmanship. We prepare our students to confidently face the challenges of the highly competitive world and career progression and also nurture them to become responsible human beings who are able to effectively deliver the needs of a nation like ours.

The thrust of education at Uniglobe is not only to produce mere graduates but the dynamic and responsible citizen equipped enough to foray into the world with an all-round teaching-learning methods encourage inter-disciplinary approaches and workshops. Experiential learning techniques are used for an effective

Lastly, all odds, all challenges and all handicaps of life can be overcome with strong determination, persistent hard work, insurmountable patience and unshakeable tenacity. Our management team backed by strong faculty is continuously working together in developing global leaders/ by focusing on a multidimensional aspect of the students where they can thrive and explore. Our wellequipped business incubation center, communication lab and finance lab are the milestone in the education sector where students excel and transform themselves to a multi-dimensional most exciting, memorable & promising

Ananta Raj Ghimire

### MASTER OF BUSINESS ADMINISTRATION (MBA) IS A GENERAL MANAGEMENT DEGREE TAUGHT FROM A GLOBAL PERSPECTIVE THAT PREPARES STUDENTS FOR A RANGE OF MANAGEMENT CAREERS.

It is a full time, two-year program and stretched over six trimesters for the students who want to specialize Marketing, Human Resource Management, Finance and other functional areas of management. The MBA students are required to complete 66 credits including 27 courses, 3 practicum and seminars, 1 graduate research project and 8 weeks internship.

### PROGRAM OBJECTIVES

The objectives of the program are to prepare general executives and managers. MBA is to enhance knowledge, managerial skills, and exposure of the practicing managers, executives, and entrepreneurs in the global perspective.



MASTER OF





### **COURSE STRUCTURE MBA**

### TERM I (12 credits)

STT 501 Business Statistics - 3 Credits ECO 511 Economic Analysis for Business - 3 Credits IMS 521 Management Information System - 3 Credits ACC 515 Financial Reporting and Analysis -3 Credits

### TERM II (11 credits)

MGT 541 Emerging Concepts in Management - 2 Credits COM 505 Managerial Communication - 2 Credits STT 502 Data Analysis for Decision Modeling - 2 Credits ECO 512 Macroeconomics and the Global Economy - 2 Credits MGT 542 OB and Leadership - 2 Credits COM 506 Communication Skill Practicum - 1 Credit

### TERM III (11 credits)

ACC 516 Managerial Accounting - 2 Credits FIN 531 Financial Management - 2 Credits MKT 561 Marketing Management - 2 Credits MGT 543 Human Resource Management - 2 Credits RES 611 Business Research Methodology - 2 Credits IMS 522 e-Commerce: Practicum - 1 Credits

### TERM IV (11 credits)

MGT 544 Entrepreneurship and Innovation - 2 Credits MGT 545 International Business - 2 Credits MGT 546 Operations and Service Management - 2 Credits Concentration I - 2 Credits Concentration II - 2 Credits MGT 547 Business Development Plan: Graduate Seminar - 1 Credits

### TERM V (11 credits)

Concentration III - 2 Credits Concentration IV - 2 Credits Elective I - 2 Credits Elective II - 2 Credits MGT 548 Internship - 3 Credits

### TERM VI (10 credits)

MGT 549 Business Environment Analysis - 3 Credits MGT 550 Strategic Management - 3 Credits RES 612 Graduate Research Project - 3 Credits MGT 551 Corporate Governance: Graduate Seminar - 1 Credits

Pokhara University offers several career-focused concentrations. These courses allow students to gain additional knowledge and skills on specific concentration areas. The students are required to select any four courses from any one of the following concentration areas.

### FINANCE (4 courses of 2.0 credits each)

FIN 632 Financial Institutions and Markets FIN 633 Portfolio Management and Security Analysis FIN 634 International Finance FIN 635 Financial Derivatives and Risk Management FIN 636 Management of Capital Investment Decisions FIN 637 Corporate Financing Decisions FIN 638 Working Capital Management FIN 639 Financial Restructuring Strategy

### MARKETING (4 courses of 2.0 credits each)

MKT 662 Service Marketing Strategy MKT 663 Marketing Research MKT 664 Consumer Behavior MKT 665 Promotions Management MKT 666 Global Marketing MKT 667 Strategic Brand Management

MGT 651 Organizational Development

### GENERAL MANAGEMENT (4 courses of 2.0 credits each)

MGT 652 International Management MGT 653 Management Challenges in Emerging Economies MGT 654 Conflict Management and Negotiation Strategies MGT 655 Managing for Quality Improvement MGT 656 Knowledge Management MGT 657 Competitive Strategy MGT 658 Seminar in General Management

### **MANAGEMENT SCIENCE & SYSTEMS**

### (4 courses of 2.0 credits each)

MSC 621 Business Processing Re-engineering MSC 622 Total Quality Management MSC 623 System Analysis and Design MSC 624 Optimization Theory MSC 625 Decision Support System MSC 626 Supply Chain and Global Operations MSC 627 Database Management MSC 628 Business Simulation

### HUMAN RESOURCE MANAGEMENT

### (4 courses of 2.0 credits each)

MGT 671 HRD Strategies MGT 672 Compensation Management MGT 673 Career Development Strategies in HRM MGT 674 Employee Relations Management MGT 675 Performance Management MGT 676 International HRM MGT 677 Seminar in HRM

### ELECTIVE (2 courses of 2.0 credits each)

MKT 668 Rural Marketing and Agribusiness

The following courses have been identified for electives. These courses offer students the flexibility to customize their needs and meet their career interests and goals. MGT 681 Real Estate Management MSC 629 Management of Technology MGT 682 Tourism and Hospitality Management FIN 640 Insurance and Risk Management ACC 630 Business Tax Planning MGT 683 Project Management FIN 641 Bank Operations and Management MGT 684 Multinational Management MGT 685 Social Entrepreneurship MGT 686 Strategies for Sustainable Management MGT 687 Management of Service Sector Organizations MGT 688 Productivity Perspective in Management Development



NABEENA DULAL

МВА 3RD BATCH Pursuing MBA at Uniglobe college is very fruitful because it stands out with its distinguished uniqueness. It is a perfect platform to polish one's skills and capabilities through extra-curricular activities like case studies, presentation competition, entrepreneurship competition etc which are very essential to flourish our soft skills and knowledge."



NIRU LAMICHHANE MBA2ND BATCH

(C) Uniglobe forms a bond providing medium to pave the way to success. I'm glad to be a Uniglobian and would like to say thanks to college for providing such a cooperative environment, well trained teacher and practical approach in learning. It is the ultimate platform to change your raw ideas into the meaningful outcomes as well as converting your dream into reality."

MASTER IN BUSINESS ADMINISTRATION IN FINANCE (MBA-FINANCE) IS A FULL TIME, TWO-YEAR FINANCE FOCUSED PROGRAM THAT IS STRETCHED OVER SIX TRIMESTERS. THE MBA (FINANCE) STUDENTS ARE REQUIRED TO COMPLETE 69 CREDITS INCLUDING 27 COURSES, 3 PRACTICUM AND SEMINARS, 1 GRADUATE RESEARCH PROJECT AND 8 WEEKS INTERNSHIP.

### PROGRAM OBJECTIVES

MBA (Finance) program is designed for preparing managers who are well-conversant not only with the various latest managerial concepts, tools and techniques but also with the banking, insurance and financial trends so that they can take up the challenges of leading and managing their organizations by building competitive edge in the national and global context.

### ADMISSION PROCESS (MBA & MBA-FINANCE)

### **ELIGIBILITY TO APPLY**

Candidates, who have successfully completed bachelor's level in any discipline with minimum second division, or CGPA 2.0 are eligible to apply.

### ADMISSION PROCESS

The admission process in the MBA & MBA (Finance) involves submission of complete application form with previous degree certificates. Candidates should pass Uniglobe College Admission Test (UCAT), group discussion and personal interview.



### **COURSE STRUCTURE MBA (FINANCE)**

### TERM I (12 credits)

STT 501 Business Statistics - 3 Credits ECO 511 Economic Analysis for Business - 3 Credits IMS 521 Management Information System - 3 Credits ACC 515 Financial Reporting and Analysis - 3 Credits

### TERM II (13 credits)

ACC 516 Management Accounting - 2 Credits FIN 531 Financial Management - 2 Credits STT 502 Data Analysis for Decision Modeling - 2 Credits MGT 542 Organization Behavior and Leadership - 2 Credits MKT 561 Marketing Management - 2 Credits COM 505 Managerial Communication - 2 Credits COM 506 Communication Skills: Practicum - 1 Credits

### TERM III (13 credits)

ECO 512 Macroeconomics and the Global Economy - 2 Credits MGT 543 Human Resource Management - 2 Credits RES 611 Business Research Methodology - 2 Credits FIN 541 Corporate Finance - 2 Credits FIN 561 Investment Management - 2 Credits Concentration I - 2 Credits MGT 631 Graduate Seminar: Corporate Governance -1 Credits

FIN 551 Financial Markets and Institutions - 2 Credits FIN 571 International Financial Management - 2 Credits MGT 546 Operations and Service Management - 2 Credits MGT 548 Entrepreneurship and Innovations - 2 Credits Concentration II - 2 Credits Elective I - 2 Credits

### TERM V (9 credits)

Concentration III - 2 Credits Concentration IV - 2 Credits Elective II - 2 Credits Internship - 3 Credits

### TERM VI (10 credits)

MGT 549 Business Environment Analysis - 3 Credits MGT 550 Strategic Management - 3 Credits Seminar in (Concentration Area) - 1 Credits RES 612 Graduate Research Project (GRP) - 3 Credits

TOTAL - 69 CREDITS



RAKSHYA HADA MBA (FINANCE) 16TH BATCH



ASTHA DAHAL MBA (FINANCE) 13TH BATCH

Being a Uniglobian, I have not only learned books but has gained experience of life. I have learned about values and essence of positive attitude. I believe, I have been prepared well to be a global business leader."



SANDEEP SINGH SIJAPATI MBA (FINANCE) 14TH BATCH

Uniglobe College emphasizes to explore the creative and constructive ideas of student to enhance their life skills through excellent academic performance. It provides young dynamic scholars with ample exposures and opportunities in the practical areas as group learning task, internship, leadership activities, critical and creative thinking activities, research and innovation, and project making activities. I am a proud Uniglobian."

Choosing Uniglobe was one of the best decisions I have ever made in my life. Being a student, I am proud to say that I'm very happy and I believe it has prepared me well for a bright future with proper skill, education and responsibility. Uniglobe has transformed me with increased self confidence and ability to face the challenges in the market."

TECHNOLOGY ARE CHANGING
RAPIDLY NOWADAYS. WE ARE
LIKELY TO BE UPDATED TO COPE
WITH THESE CHANGES. WE AT
UNIGLOBE COLLEGE INSTILL OUR
STUDENTS WITH THE STRENGTHS OF
CHARACTER, SELF-CONFIDENCE,
BUILD VALUES OF RIGHTEOUSNESS,
TECHNICAL COMPETENCE AND
DEVELOP THE REQUIRED SKILL TO
EMERGE AS BUSINESS LEADER.

Uniglobe college continuously tries to make its teaching pedagogy world class and delivers it in the most effective manner by using best teaching Faculty (including International Faculty), infrastructure and facilities.

We groom students in different life skills. These include ethical living, positive attitude, leadership skills, respect towards educators and elders, sportsman spirit, courage to stand-up with truth, leadership skills, innovation thinking, presenting research paper in international and national conferences and the ability to constantly adapt the change.

We have Entrepreneurship Incubation center where students are transformed into astute "Thought Leaders" who are ready to take on the challenges of the corporate world as well as shape-up as Entrepreneurs to add value to the growth of society and the nation.

We welcome you to your first step towards a bright future!

Ashish Kr. Mishra
PROGRAM DIRECTOR

## BBA AT UNIGLOBE COLLEGE IS DESIGNED TO PROMOTE AND PREPARE STUDENTS FOR POSITIONS OF LEADERSHIP AND RESPONSIBILITY IN THE AREAS OF BUSINESS AND MANAGEMENT. THE DEGREE IS HIGHLY VALUED BY REPUTED CORPORATE HOUSES AND BUSINESS ENTERPRISES.

BBA opens many opportunities for its graduates both as managers and also as entrepreneurs. The BBA at the college has been established itself as one of the widely accepted degrees in the country and abroad. Since its inception in 2009, the Uniglobe College BBA program has been receiving overwhelming response from the concerned communities. The program covers a period of four academic years spread over eight semesters and 120 credit hours. The

program also requires students to complete a project work and an internship. The first four semesters are devoted to build the fundamental concept of management. The last four semesters offer elective and specialization courses which enable the students to develop specialized and focused skills and knowledge in the area of their choice.



BACHELOR OF



### **PROGRAM OBJECTIVES**

The Bachelor of Business Administration (BBA) program of Pokhara University aims to provide students with foundational knowledge and practical skills in various areas of business administration. It also intends to develop intellectual ability and managerial skills in students through business and other social science courses. Besides, the program helps the students to develop proper attitudes and qualities required for managing business functions.

### **ADMISSION PROCESS**

### **ELIGIBILITY TO APPLY**

Candidates who have successfully completed NEB 10+2 (Grade XII) or an equivalent degree with minimum pass division in percentage or minimum 'C' grade in each subject are eligible to apply.

### **ADMISSION PROCESS**

The admission process in the BBA involves submission of complete application form, transcripts and certificates of +2 and SLC/ SEE or equivalent. Candidates must pass Uniglobe College Admission Test (UCAT) and personal interview.



### **COURSE STRUCTURE BBA**

### YEAR 1 SEMESTER I

English I- 3 Credit hours Business Mathematics I - 3 Credit hours Financial Accounting I - 3 Credit hours Principles of Management- 3 Credit hours Computer and IT Applications - 3 Credit hours

### YEAR 1 SEMESTER II

English II-3 Credit hours Business Mathematics II -3 Credit hours Financial Accountancy II - 3 Credit hours General Psychology - 3 Credit hours Introductory Microeconomics - 3 Credit hours

### YEAR 2. SEMESTER III

Business Communication I - 3 Credit hours Business Statistics - 3 Credit hours Essentials of Finance - 3 Credit hours Fundamentals of Sociology - 3 Credit hours Introductory Macroeconomics - 3 Credit hours

### YEAR 2, SEMESTER IV

Business Communication II -3 Credit hours Data Analysis and Modeling - 3 Credit hours Fundamentals of Organizational Behavior- 3 Credit hours Principles of Marketing- 3 Credit hours Financial Management - 3 Credit hours

### YEAR 3. SEMESTER V

Basics of Managerial Accounting - 3 Credit hours Business Research Methods - 3 Credit hours Management of Human Resources - 3 Credit hours Fundamentals of Operations Management - 3 Credit hours Concentration I - 3 Credit hours

### YEAR 3, SEMESTER VI

Introduction to Management Information Systems - 3 Credit hours Legal Aspects of Business and Technology - 3 Credit hours Business and Society - 3 Credit hours Project Work - 3 Credit hours Concentration II -3 Credit hours

### YEAR 4. SEMESTER VII

Business Environment in Nepal - 3 Credit bours Fundamentals of Entrepreneurship - 3 Credit hours Internship - 3 Credit hours Elective I - 3 Credit hours Concentration III - 3 Credit hours

### YEAR 4 SEMESTER VIII

Strategic Management - 3 Credit hours Introduction to International Business - 3 Credit hours Essentials of e-Business - 3 Credit hours Elective II -3 Credit hours Concentration IV - 3 Credit hours

### CONCENTRATION AREA

Finance Marketing Human Resource Small Business and Entrepreneurship Accounting

### ELECTIVE (2 courses of 2.0 credits each)

(Any two courses from the following list) Society and Politics - 3 Credit hours Econometrics - 3 Credit hours Environment and Ecology - 3 Credit hours Media and Public Relations - 3 Credit hours Energy and Sustainable Development - 3 Credit hours Technology for Development- 3 Credit hours Population Dynamics and Development Challenges - 3 Credit hours Creative Thinking and Problem Solving - 3 Credit hours



### PRATHANA SETHI

ВВА 8TH BATCH It's a great pleasure to be a part of Uniglobe College. It provides a caring and supportive environment for the well-being of each student. After joining BBA program at Uniglobe, I've been able to proudly accept and visualize my roles, responsibilities and aims with a clear dimension and a positive attitude I always mark myself as a proud Uniglobian."



SAKSHYAT GHIMIRE

ВВА 9TH BATCH The learning in classroom as well as the exposure to various co-curricular activities have given me the confidence to build up professionalism and have also encouraged me to work beyond just studies. Not just the teaching environment and the supportive faculty, the entire environment inside the college premises is so welcoming and delightful. Uniglobe has given me a new perspective about what I really want to do in my life."

AS A PROGRAM DIRECTOR OF BBA-BI PROGRAM, IT WILL BE AN HONOR TO WELCOME YOU IN UNIGLOBE COLLEGE AND THANK YOU FOR CHOOSING US TO BE AT YOUR SERVICE THROUGH OUR ACADEMIC PROGRAM. MY MAJOR ROLE IS TO KEEP MYSELF BUSY WITH THE ACTIVITIES WHICH ENSURE IN ATTAINING THE HIGHEST **QUALITY EDUCATION.** 

In the BBA-BI Program, I have been successfully synchronizing deliverables which I have gained from my thirty plus years of experience living, studying, and working in the United States, India, and Nepal. My goal has always been towards transforming my students into a day one ready manager who can deliver and contribute as soon as they step into their roles. To

please explore our website and feel discuss any aspect of this program.

I wish you all the best for your future.

**Ganesh Sharma** 



## THE BACHELOR OF BUSINESS ADMINISTRATION IN BANKING AND INSURANCE (BBA — BI) UNDER POKHARA UNIVERSITY, NEPAL, IS A FOUR-YEAR PROGRAM SPREAD OVER EIGHT SEMESTERS.

Successful completion of 120 credit hours of coursework, project- work and internship is mandatory for the graduation. BBA-BI is one of the most sought-after degrees in today's highly uncertain world where financial management and insurance mean a lot to most of us. BBA- BI can address students' needs to adequately understand these specific areas and acquire a competitive edge in shaping their career. BBA - BI attracts scholars from a wide range of academic

disciplines who have dreams for a giant leap in their career. Recognized universally, BBA –BI is a challenging educational program that instills the basic management principles in students along with making them conversant in recent trends and practices in banking and insurance. After the completion of the course, students will be able to work as middle level manager in different bank, insurance and financial institutions.

## **BBA-BI**

BACHELOR OF BUSINESS
OMINISTRATION IN BANKING

### **PROGRAM OBJECTIVES**

The Bachelor of Business Administration in Banking and Insurance (BBA-BI) program of Pokhara University provides students sound conceptual foundation and practical skill in various areas of business management, banking, finance and insurance. This program also aims to provide graduates to possess analytical and problem-solving skills and develop competency in written and oral communication.

### **ADMISSION PROCESS**

### **ELIGIBILITY TO APPLY**

Candidates who have successfully completed NEB 10+2 (Grade XII) or an equivalent degree with minimum pass division in percentage or minimum 'C' grade in each subject are eligible to apply.

### **ADMISSION PROCESS**

The admission process in the BBA involves submission of complete application form, transcripts and certificates of +2 and SLC/ SEE or equivalent. Candidates must pass Uniglobe College Admission Test (UCAT) and personal interview.



### **COURSE STRUCTURE BBA-BI**

### YEAR 1. SEMESTER I

English I - 3 credit hours Business Mathematics I - 3 credit hours Introductory Microeconomics - 3 credit hours Fundamentals of Sociology - 3 credit hours General Psychology - 3 credit hours

### YEAR 1, SEMESTER II

Fnglish II -3 credit hours Business Mathematics II - 3 credit hours Financial Accounting I - 3 credit hours Principles of Management - 3 credit hours Introductory Macroeconomics - 3 credit hours

### YEAR 2. SEMESTER III

Business Communication - 3 credit hours Business Statistics - 3 credit hours Principles of Insurance - 3 credit hours Financial Accounting II - 3 credit hours Fundamentals of Organizational Behavior - 3 credit hours

### YEAR 2, SEMESTER IV

Risk and Insurance Management - 3 credit hours Essentials of Finance - 3 credit hours Data Analysis and Modeling - 3 credit hours Basics of Managerial Accounting - 3 credit hours Business Research Methods - 3 credit hours

### YEAR 3. SEMESTER V

Introduction to Management Information Systems - 3 credit hours Financial Institutions and Markets - 3 credit hours Management of Commercial Banks - 3 credit hours Management of Human Resources - 3 credit hours Principles of Marketing - 3 credit hours Project Work - 3 credit hours

### YEAR 3, SEMESTER VI

Essentials of e-Business - 3 credit hours Financial Management - 3 credit hours Legal Aspects of Banking and Insurance - 3 credit hours Life and Health Insurance - 3 credit hours Internship - 3 credit hours

### YEAR 4, SEMESTER VII

Fundamentals of Operations Management - 3 credit hours Property and Liability Insurance - 3 credit hours Treasury Operations - 3 credit hours Credit Risk Management - 3 credit hours Elective I - 3 credit hours

### YEAR 4, SEMESTER VIII

Business Environment in Nepal - 3 credit hours Strategic Management - 3 credit hours International Banking and Insurance - 3 credit hours Elective II - 3 credit hours

### Electives (2 courses of 3 credits each)

Corporate Finance - 3 credit hours Microfinance - 3 credit hours Investment Management - 3 credit hours Fundamentals of Financial Derivatives - 3 credit hours Trade Finance - 3 credit hours Marketing of Banking and Insurance Products - 3 credit hours IT for Banking and Insurance Services - 3 credit hours Special Topics in Insurance - 3 credit hours



### QUEEN BABA DHAKAL

BBA-BI 3RD BATCH Being a Uniglobian, I believe there is always an effective dissemination of knowledge and skills in the students and a conducive learning environment for exploring talents within you. Uniglobe is always committed to ensure the best education to meet the need of competitive business environment and has become a benchmark for quality education for others."



### UTSAV ARYAL

BBA-BI 5TH BATCH (C) Uniglobe BBA-BI has taught me the art of intensifying my leadership skills and focusing on the optimistic part of every situation that comes forth. Getting exposed with various events like Management Fest, Sports, Seminars, Conferences, etc. has helped in developing myself and has given a great platform for exploring myself. I'm very thankful and gratified to be a part of Uniglobe College."



### **REGULAR LECTURES**

Uniglobe College is an assembly of intellectuals who are competent and renowned in their area of expertise. With the combination of senior professors and young dynamic lecturers, the college provides pleasant & regular lectures as per the need of the curriculum along with session plan they have prepared in advance. Lecture sessions are interactive and facilitated by the faculty members to deliver in depth in the business studies. The class discussions are complemented with case analysis and presentations, reviews, and feedback of presentations, action learning through project works involving studies of real organization and practical internship. The most extensively used tool is project based action learning approach.

Uniglobe College emphasizes the need for continual learning with the pace of rapidly changing world because the knowledge becomes obsolete as the reality changes. Therefore, the ability to be flexible and innovative and to lead a group of people effectively has become an essential part of teaching & learning approach which can only be enhanced by integrating acquisition of knowledge with its practical implications in the real life.

### **GUEST LECTURES**

The college regularly manages guest lecturers of professionals, practitioner, experts and experience personalities of various areas. The college arranges guest lecturers in four modalities:

 Pre-planned guest lecturers to support the course and curriculum which should be spread over each and every semesters/trimesters.

- Guest lecturers of the practitioners who reflect their practical experiences and exposures from their working life.
- Guest lecturers arranged to develop the students' soft skills and life skills.
- The guest lectures on the contemporary and emerging issues in business, management and economics. The speakers for the guest lectures are invited from domestically and foreign countries.

### FOREIGN FACULTY FOR REGULAR COURSE

The college has established a practice to invite faculty from reputed and renowned foreign universities. They teach regular courses and do the evaluation at the end of the course as per the standard of the Pokhara University. It is mostly practiced in MBA level for different courses in different trimesters. The college has invited faculty from UK, USA, Poland, Thailand and India till the date and it is approaching to other countries in the days to come. Though inviting faculty from foreign universities can be rather expensive for the college, this practice gives an opportunity for international exposure and experience inside the class room to our students./

### **GROUP WORK**

Students are exposed to group works of various kinds on regular basis within and off the class hours. The faculty retain full authority to assign in-andoff class group assignments as a part of internal evaluation in line with daily lesson-plan based on individual assessments. Groups are generally given special problems on various topics for the members to actively unfold solutions which are often analytical, survey based, literature review, and assessment types.

### PROJECT WORK

Project making is a core subject area for students to work individually as well as in groups at Uniglobe College. Data based learning and research works are the key components of project work that help them search, compile, analyze and interpret the data on the one hand and design the business plans, conduct SWOT analysis and present reports on running programs on the other hand. The projects are generally related to the areas of banking, finance, industries and trading companies, and other enterprising institutions.

### **EVENT MANAGEMENT**

In the course of business life several events have to be managed effectively. Uniglobe College provides opportunity to manage events like international/national seminars, conferences, sports, cultural programs and competitive events so that the students learn how to work with responsibility.

### INTERNSHIP

The MBA, BBA and BBA-BI students are compulsorily required to undertake internship during their study. The internship is accredited in the main course areas over the fixed tenure given to each individual student. The aim is to grant the students an exposure to practical and professional learning through/ internship program.

### **GRADUATE RESEARCH PROJECT**

It is compulsory for each MBA student to conduct an original research at the final trimester followed with scientific research methods and present the study report in the prescribed format of thesis to be acceptable by the university. This research project comprises of 3 credits.

### **PRESENTATION**

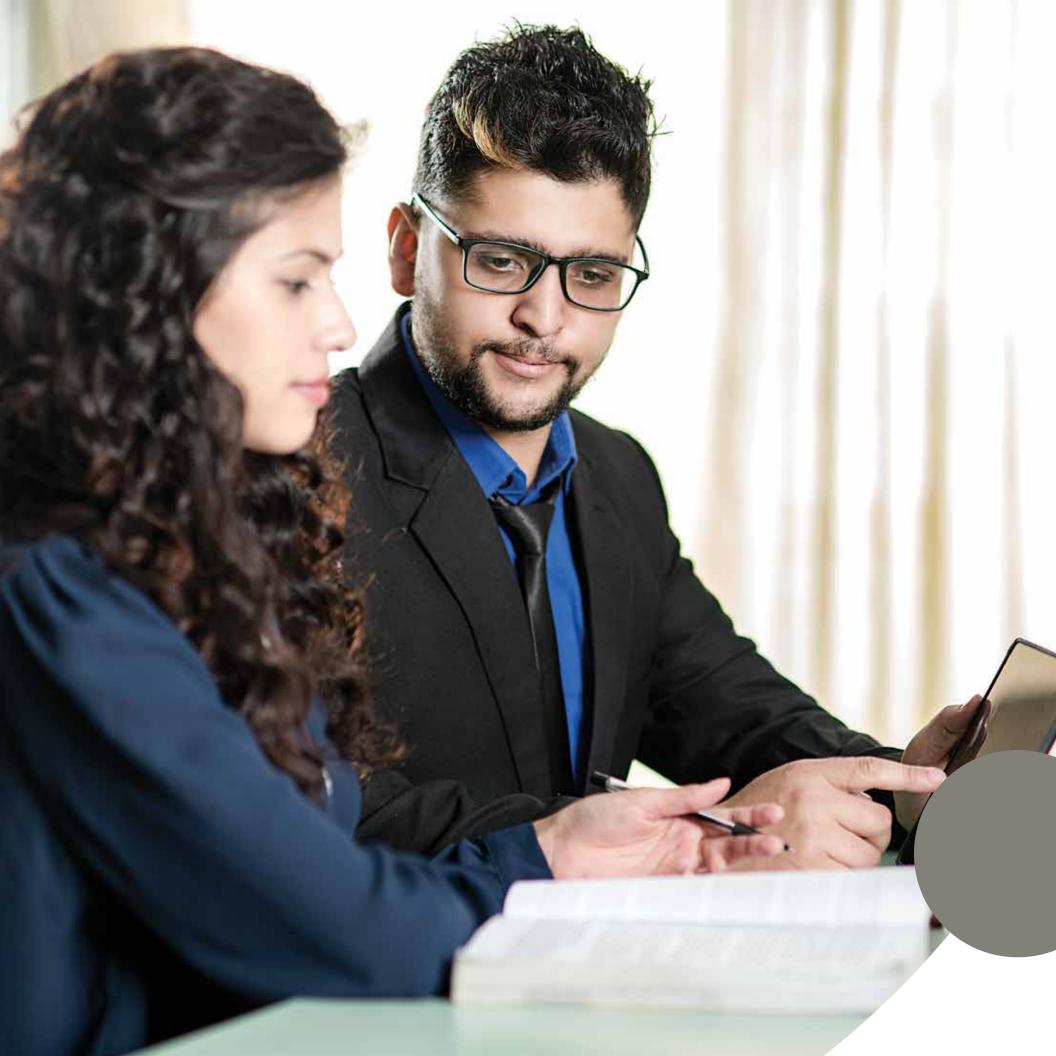
With a view to complement the class discussions and lectures on varying topics, the study report presentation by students is a key pattern of teaching pedagogy at Uniglobe College. Initiation is taken by the faculty members for the presentation on special topics in their subject areas when needed and every presentation is designed with the help of multimedia technology. The students are provided with technical and logistic support to prepare power point presentations on the topics assigned to them by the faculty as a part of internal evaluation.

### PROBLEM SOLVING APPROACH OF LEARNING

Uniglobe College efforts on problem solving teaching procedures. This technique upsurges the critical thinking capacity of students. The multiple standpoint to analyze the situation qualifies the students to be the future trailblazer of the society. Uniglobe encourages students to seam in case analysis contests to mount creativity, problem solving ability and a good organizational skill. Students find out the tact to tackle and cope with real-life problems through the case analysis by developing investigative and visionary skills. They can solve the problems of business world by the appropriate strategy. It builds up their competent leadership capacity.







THE COLLEGE FOLLOWS CONTINUOUS EVALUATION SYSTEM OF THE STUDENTS IN ALL THE ACADEMIC PROGRAMS.
ENTERING INTO THE PREMISES OF THE COLLEGE, DAILY CLASS ROOM ACTIVITIES PERFORMED IN THE COLLEGE, ACTIVITIES PERFORMED OUTSIDE THE COLLEGE AND PERSONAL BEHAVIOURS OF THE STUDENTS ARE CLOSELY MONITORED AND TAKEN AS A PART OF EVALUATION.

The faculty members and the college management have designed a format of internal evaluation comprising the components based on activities and academic performance. The college management always likes to encourage students to take part actively in the skill development and other related programs conducted inside and outside the college. The internal marking is entirely controlled by the concerned teaching faculty and for this purpose, the bases are attendance, class participation, homework completion and submission, assignments, field works, project works, case analyses, and presentations are taken into consideration.

In order to give emphasis to the written examinations, the college conducts regular unit tests, quizzes, mid-term and pre-board examinations. In undergraduate level, the feedback of the academic performance of the students is also communicated to the guardians and the concern faculty also provides advice for improvement in the case of slow learners. Even extra classes, tutorials and re-examination provisions are arranged for needy and slow learners. Finally, the students have to appear the University Board Examinations controlled by the Office of the Controller of Examinations of Pokhara University. It publishes result of the examinees.

In order to pass the board exams, the student must pass the internal assessment conducted by the college and the external examinations conducted by the university separately. The overall evaluation system of the university is letter grading system like 'A' grade for an excellent performance securing above 90 percent marks. This letter grading system is more scientific and widely accepted in most of the abroad universities. The college always tries to achieve the excellent result with good grades and practical skills. The college also organizes seminars and workshops for the faculty to encourage them to give equal emphasis to both these aspects. The college conducts the examinations and evaluation of the students with high sense of responsibility.





RESEARCH IS A UNIQUE VALUE PROPOSITION OF UNIGLOBE COLLEGE. THERE IS A SEPARATE RESEARCH DEPARTMENT UNDER THE DIRECT SUPERVISION AND CONTROL OF THE ACADEMIC DIRECTOR PROF. DR. RADHE SHYAM PRADHAN.

The college wants to develop the research skill of the students from very beginning. In MBA and BBA, students prepare research papers and they have to present it in the seminar organized as a compulsory part of curriculum. The students prepare many research papers based on primary and secondary data during their study period in the college. In order to strengthen the research capacity, the college offers Econometrics course which is rarely offered by other management colleges in Nepal. The college also organizes separate training on statistical software operations for data analysis. Graduate Research Project (GRP) is a partial requirement for the fulfillment of the MBA degree and Project Work and Report Writing is compulsory in BBA level. The GRPs are supervised by the experienced professors. The college also invites the experts from organizations related to the research work for feedback and suggestions and also disseminates the findings to the concerns. So that they can apply practically in their organizations.

The college publishes four quarterly journals which include researchbased articles of students and faculty and other researchers. Each student must publish at least three articles during his/her study period. The journals are entitled as:

- Nepalese Journal of Finance (ISSN:2392-4144)
- Nepalese Journal of Management (ISSN: 2392-4152)
- Nepalese Journal of Business (ISSN: 2392-4780)
- Nepalese Journal of Economics (ISSN: 2565-5027)

The college also publishes quarterly "Uniglobe Research Bulletin" which provides the information and news related to academics, research and other extra-curricular activities conducted by the college. It also includes the brief about internship and project works performed by the students individually or in groups. The efforts in research and publications have prepared the Uniglobe graduates to stand different in the market.

It gives me immense pleasure to be the part of research department at Uniglobe College. The college has a very actively functioning research department. I invite you to take some time to visit Uniglobe college and learn more about the latest research, achievements, expertise and events. Even better, I encourage you to visit our research department in person, to meet our students and faculty and be inspired by the research quality, ambition, and creativity. I am always there to provide an environment for the training to undergraduate and graduate students who are interested in research in management and economics related fields.

**Jagadish Prasad Bist** RESEARCH ASSISTANT



THE VISION OF THE COLLEGE IS TO ESTABLISH IT AS AN INTERNATIONALLY RENOWNED ACADEMIC INSTITUTION. HENCE, THE COLLEGE IS CONSCIOUS ON THE RAPIDLY CHANGING **GLOBAL ENVIRONMENT IN BUSINESS EDUCATION** AND IT ALWAYS TRIES TO COPE WITH CHANGE BY PRODUCING INTERNATIONALLY COMPETENT HUMAN RESOURCES.

The college prioritizes to the faculty and staff having international exposure and experiences. Faculty members at Uniglobe College are trained in Florida State University, Alabama State University, University of Northern Virginia, Saint Cloud State University, USA; Rikkyo University, Japan; University of Warsaw, Poland; Asian Institute of Technology, Shinawatra University, Thailand; University of Southampton, UK; University of Hong Kong, Hong Kong, Indian

Institute of Management, University of Delhi, Indian Institute of Mass Communication, Banaras Hindu University, University of Rajasthan, North Eastern Hill University, Birla Institute of Management Technology and Bangalore University, India.



### **MOU WITH FOREIGN UNIVERSITIES**

Uniglobe College has signed in memorandum of understanding (MoU) with the following International Universities to be able to provide certain facility to the students of Uniglobe College. Uniglobe is entering into agreement to better serve students and to create a partnership of mutual benefit to institutions. It is expected that this effort will increase student commitment to educational achievement including completion requirements and development of an educational plan.

- Apeejay School of Management, New Delhi, India
- Birla Institute of Management Technology (BIMTECH), India, Delhi
- Fortune Institute of International Business (FIIB), New Delhi, India
- Haaga-Helia University of Applied Sciences, Helsinki, Finland
- Infrastructure University (IUKL), Kuala Lumpur, Malaysia
- International Management Institute (IMI), Bhubaneswar, India
- Kalam Institute of Technology, Odisha. India
- Shinawatra University, Thailand
- University of Warsaw, Poland

### **UNIGLOBE** INTERNATIONAL MANAGEMENT **CONFERENCE**

Uniglobe College organizes international conferences every year to boost up its researchbased management education system. Uniglobe College invites academicians, research scholars, students, entrepreneurs, industry practitioners, policy makers to submit their papers of original contribution based on research and practices related to management and economics.

It has organized five international conferences in Kathmandu till 2018. Uniglobe International Management Conference I (UIMC-I) was held on June 6-7, 2012 with the theme of New Dimensions and Innovations in Management. The second international conference was held on November 17-18, 2014

in Hyatt Regency Kathmandu and the theme of the conference was Contemporary Issues and Challenges in Management. UMIC-III was held on March 16-17, 2016 on title Changing Paradigm of Management: A Way Forward to Sustainability.

Likewise, UIMC-IV was held on March 6-7 with the theme of Emerging issues and challenges in management: Developing talent, building organization and creating a future. UIMC-V was held on March 6-7, 2018 with the theme of Recent advances in management: Challenges, initiatives and road ahead.



### **STUDENTS' PARTICIPATION** IN CONFERENCES **ABROAD**

Uniglobe College enables to make students' participation in International Conferences organized outside Nepal. Uniglobe College team with dozens of students has participated in different international conferences particularly in India every year continuosly since 2015 till date. Hundreds of research papers of the students have been presented in these conferences and some of the papers have also received the best paper awards in many occasions. Some of the evidences of participation in the international conferences in 2017 are as mentioned under:

- Fortune Institute of International Business (FIIB), New Delhi India held on December 19-20, 2017.
- International Management Institute (IMI), Bhubaneshwar, India held on December 08-09, 2017.

- University of North Bengal, India, on November 22, 23 & 24, 2017.
- Department of Commerce, University of Osmania, Hyderabad, India held on July 29-31, 2017.
- Department Commerce, University of Mumbai, Mumbai, India held on April 27, 2017.
- Department of Management Science, Dr. Babasaheb Ambedkar Marathwada University, Aurangabad, on February 15-16, 2017.
- Savitribai Phule Pune University, Maharastra, on February 17-18, 2017.
- Birla Global University, Bhubaneswar, India held on January 5-6, 2017.

### INTERNATIONAL **EDUCATIONAL TOURS**

Uniglobe College participates its students in national and international educational tours. It is an important and effective means of motivating students and engaging them in active learning experiences. It helps in development of power of observations, exploration, judgment and drawing inferences, problem solving ability' of students. International educational tours also help in developing qualities of resourcefulness, self- confidence, initiative and leadership amid students.

Uniglobe College provided an opportunity to MBA and MBA (Finance) 2017-18 batch students for their participation in International Education Tour to Malaysia and Singapore. Students have been given a training program on 'Global Leadership' in Infrastructure University, Kualalampur (IUKL) Malaysia. Likewise, the College conducted an educational tour for MBA (Finance) fifth bath students to Bangkok. Uniglobe College also organizes industrial visit for MBA and BBA level students to Delhi, Mumbai, Hyderabad, Goa, Bhubaneshwar, Jodhpur, Pune and other different parts of India every year.

# FOREIGN FACULTY

Uniglobe College offers the classes and guest lecturers of foreign faculty to install diversity, new perspective and skill in its students. International faculty are an increasingly important part of the global academic environment of the 21st century. Uniglobe believes that being part of both the symbolic and practical aspects of internationalization, international academics constitute a diverse subset of the global academic labor force. The College has invited more than two dozens of foreign faculty at the college.

There is a long list of visiting faculty members. The eminent foreign faculty invited at Uniglobe College are Prof. Dr. Alojzy Z. Nowak, Poland; Prof. Dr. Rado Bohinc, Slovenia; Prof. Dr. Yochanan Shachmurove, USA; Prof. Dr. Ruth Taplin, UK; Dr. John Walsh, Prof. Dr. Srinath Ramnath, Thailand; Prof. Dr. M. H. Sharieff, Prof. Dr. Shaji Kurian from IFIM, Bangalore; Prof. Dr. Sommonnoy Ghosh, Prof. Dr. P. Nayak, Dr. K.C. Arora, Dr. Arindem Banerjee, Dr. Dhurba Chak and Dr. Gagan Katiyar from BIMTECH, India.

Similarly, Prof. Dr. Jayanta Parida, Prof. Dr. Santosh Kumar Tripathy, Prof. Dr. Supriti Mishra, Utkal University, India; Dr. Shweta Jha, Dr. Srirang Jha, Apeejay School of Management, India; Dr. Purva Shah, Dr. Rashmi Soni, Mumbai; Prof. Runa Maitra, Prof. Latika Tandon and Dr. Monika Bansal from Delhi have also taught different courses at Uniglobe College.



# LEURSHIP CENTRE ENTREPREN

### **ENTREPRENEURSHIP** DEVELOPMENT CENTER AT UNIGIOBE IS AN FEFORT TO PLAY A VITAL ROLE IN THE **COURSE OF DEVELOPING** ENTREPRENEURSHIP.

The Entrepreneurship Development Center is designed to provide an integrated set of services to empower and engage individuals to pursue the career path to entrepreneurship which in effect fosters the economic growth and development of the country. The main objective behind it is for providing aspiring student entrepreneurs the know-how and networks they need to establish/accelerate the growth of their businesses by instilling the spirit, knowledge, skills and attitude in the students to enable them embark on the entrepreneurial journey. The Entrepreneur Development Centre in Uniglobe has adopted a systematic approach to develop first generation entrepreneurs through curriculum, awareness, motivation programmes, business camps and Industry interaction on a regular basis. We bring together aspiring entrepreneurs and support them by providing necessary resources such as seed funding, mentoring, consultancy and networking. Ultimately we make them job providers rather than job seekers. Organizing National Level Business plan, entreprenuership compettion and starting new business incubation center are the activities which are carried out by Uniglobe Entrepreneurship Development Center.

### **ENTREPRENEURSHIP** DEVELOPMENT PROGRAM

Uniglobe College conducts its academic, Co-curricular and extra-curricular activities to cultivate entrepreneurship skills of students. It empowers the capacity and willingness of students to develop, organize, and manage their business endeavors. The development of entrepreneurial skills and knowledge through structured training and institution-building programs is often the eventual goal of entrepreneurship development programs.

### UNIGLOBE **ENTREPRENEURSHIP INCUBATION CENTER**

Uniglobe has started its incubation center in the college premises with the objective of promoting entrepreneurial spirit among the student. Uniglobe Entrepreneurship Incubation Center (UEIC) is functioning in the college that cultivates entrepreneurship skills of the students and provides a platform for the students to pursue entrepreneurial activities and also delivers backing to likely entrepreneurs.

The seeding entrepreneurship skills of the students get ripened through Idea Pitching Contest, Business Plan Competition and The Showcase Competition.

UEIC provides all the logistic, advisory and consulting facilities to the students for progressing their ideas. It provides necessary guidance to the students by providing opportunities to get access with the business related mentors who have successful track records in the market.



### **COMMUNICATION** LAB

Uniglobe College matures better skills in its students fetching them effective business communication. It highlights about the audience focused communication.

Uniglobe has started its own Communication Lab where students are nurtured, oriented towards communication excellency. The communication lab trains the students in evolving effective communication skills. It develops speech writing, organization and delivery, presentations, public speaking, drafting business correspondence, preparing proposals and so on. It offers individual coaching, targeted workshops, and a spectrum of initiatives to support students as they learn key transferable communication skills that will help them achieve their career goals.

Communication Lab assists them in developing corporate flavor and professional etiquettes resulting in greater confidence.

### **FINANCE** LAB

Uniglobe College has started its own Finance Lab. It offers world-class teaching and research opportunities in financial markets. Uniglobe has designed and built a lab structure with technology to support financial research and to educate business students for the financial environment of the 21st century.

The lab enables participants to conduct analyses in real-time, using the most analytical

software available and the trends that is taking place in the market. Students in Finance and Economics use the lab to put theory into practice. Various training and workshops are frequently provided to develop the knowledge and financial skills of the students. Students are trained to monitor realistic positions of securities in terms of valuation and risk in the lab.

Uniglobe has given a platform where students plan about the portfolio management by doing research on changes and analyzing the status of companies. It provides them a real working environment.

## LEADERSHIP DEVELOPMENT

### LEADERSHIP DEVELOPMENT AND UNIGLOBE MANAGEMENT FEST

Uniglobe Management Fest is a mega event of the college organized for all the undergraduate and graduate level students. The students are fully responsible to organize it and the event is entirely supported by the college. The objective of this event is to prepare the Uniglobe graduates to face the challenges in their real business life. The fest is helpful to learn practical aspects of business life during the study period with the slogan "learn with fun". There are various competitions in the Management Fest. Few of them are Case Study, Idea Pitching, Tag the Brand, Mad Ad Show, Presentation, Business Debate, Business Quiz, Entrepreneurship and Public Speaking Competitions.

### LEADERSHIP DEVELOPMENT

Uniglobe College is seeding the craft of leadership to its scholars creating congenial environment of quarrying the dynamics of students.

Uniglobe focuses on providing a platform for students to display their leadership skills and traits by involving themselves in various projects. They can excel themselves, work in a team and devise a good leadership style. Uniglobe endeavors to bring leaders within them by providing a platform to explore their creativity and boost them to become "agents of social change". Uniglobe envisages the process of social change in its students by launching leadership skills. It aims to gear up its students towards the building up of a better person, a better society and a better world.

Uniglobe's entire leadership development programs focus on excelling leadership values and culture among the students. Uniglobe has started the following centers for generating leaders:

- Uniglobe Center for Entrepreneurship
- Uniglobe Center for Social Programs
- Uniglobe Center for Research & Publications
- Uniglobe Center for Communications



### **CONGENIAL COLLEGE PREMISES**

Gardening and greenery maintained inside the college premises create the feeling of entering into a resort and people feel relaxed with clean, healthy and serene environment. Uniglobe College has such an infrastructure that appears ideal and attractive for concentrative learning and teaching activities. The premises are kept tidy and intellectually friendly in order to maintain furnishing standard up-to-date in order to support sound academic environment.

### **COMPUTER LAB**

The college runs professional business programs which are based on excessively practical learning modules. Major portion of the MBA, MBA-Finance, BBA and BBA-BI curricula is operant with computer support. To meet this requisite for the meaningful operation of the programs, the college has ensured the availability of a sophisticated computer lab equipped with branded computers.

### CLASS ROOMS AND SURROUNDINGS

Each and every class room of the college has in-build muti-media facility, audio-visual and computer access with internet facility. Internet facility is available for each computer and laptops and Wi-Fi facility is spread over the entire premises of the college. All the class rooms and most of the college areas are covered by CCTV surveillance.

### **LIBRARY**

The library at Uniglobe College is resourceful with sufficient volumes. It is enriched by e-library containing plenty of text and reference books in addition to reference resources such as magazines, journals and news bulletins relevant for business and management studies. Students are free to opt for e-library facilities or they can make ample use of physically equipped library with books, international journals and references from diverse areas of management studies.

### CANTEEN

Intellectual learning demands rigorous mental exercise over the unlimited time hours. Uniglobe College has ensured fully hygienic canteen facilities with professional staff to serve the students, college staff and visiting guests with standard food items for breakfast, snacks and main courses. Varieties of local as well as continental menu are served at the canteen at reasonable cost.

### READING LOUNGE

There is a reading section attached with the library. Besides the reading section, the college also provides a separate reading lounge with sophisticated furnishing, high speed internet, reading cabinets and separate computers. Students spent their time from morning to evening for research and other study works very comfortably.

### **AUDITORIUM HALL**

There is an auditorium hall named 'Sagarmatha Hall' at the top floor of the academic building. It is equipped with ultra modern technologies like multimedia, audio-visuals, internet/Wi Fi, air conditions and comfortable sitting arrangements. It can be set as a round table sitting for seminars and theatre setting for lectures. It accommodates 200 persons in theater setting. Another small seminar hall is also available in the first floor of the building availing all the facilities.



Maintaining discipline and following the ethical values in contemporary times is becoming very challenging because of changing social, economic and psychological perspectives. There are many temptations that can deviate a student away from his/her basic objective of life. I give my entire attention to follow and maintain a disciplined environment in the college comprising attendance follow up, identifying the friends circle of students, observing the odd behavior and doing counseling and motivation to bring them on right track.

Madhav Subedi ECA COORDINATOR



Mentoring services on Personal and Professional development is one of the key focuses of Uniglobe. As a mentor & Coach, it is important to note that mentoring involves a constellation of activities that go beyond advising or guiding a student but involves a variety of ways for assisting and supporting graduate and undergraduate students through their career ahead by understanding their interest behavior attitude and personality. We focus on developing competency among the students to face the global challenges and to develop the entrprenual and leadership skills by installing open mindedness and mindfulness in them. We work regularly in balancing the personal and professional development closely with students individually and in various group sizes by providing various training and workshops for their intellectual and professional upliftment.

THE COLLEGE PROVIDES **COUNSELING CLASSES TO THE** STUDENTS TO MAINTAIN THE DISCIPLINARY ENVIRONMENT SO THAT THEY ABIDE BY THE CODES OF CONDUCT OF THE COLLEGE.

The college also provides guidelines and motivations for the students to be self disciplined. Another guiding principle of the college is to maintain ethical values and norms. Ethics are well founded standards that make the actions right and wrong. It helps categorize different values such as integrity, discipline and honesty among others and apply them in daily life. Ethics in education are applicable for both the instructors as well as the students. The college has given priority to these aspects for the better future of the students.

AT UNIGLOBE, WE TAKE GREAT PRIDE IN OUR BRILLIANT TEACHING **FACULTY THAT HAS** EXCELLENT TRACK RECORD OF ACADEMIC SUCCESS AND EXPERIENCE. THE TEAM COMPRISES OF ACADEMICIANS, RESEARCHERS, MANAGERS, AND ENTREPRENEURS.

### FINANCE & ACCOUNTANCY

Bishal Shrestha, MBS Dinesh Basnet, M.Phil. Ganesh Joshi, MBA Khagendra Oiha, Ph.D. Nabaraj Adhikari, MBS Pitri Raj Adhikari, M.Phil. Radhe Shvam Pradhan, Ph.D. Rajan Bahadur Poudel, Ph. D. Ram Kumar Thapa, M. Phil. Shankar Mishra, MBS Sumit Pradhan, MBA Suresh Panthi, MBS Sushil Gyawali, MBS

### **ENGLISH & COMMUNICATION**

Gaurav Ojha, M.Phil. Ghanashyam Ojha, M.Phil. Om Prasad Adhikari, M.A. Tejaswi Sharma, MBA

### STATISTICS & MATHEMATICS

Amba Datta Joshi, M.Sc. Azaya Bikram Sthapit, Ph.D. Balkrishna Khadka, M.Sc. Bipin Gautam, M.A. Jagdish Gnawali, M.Phil. Karan Singh Thagunna, Ph.D. Pravat Uprety, M.Sc. Sashi Bhusal, M.Sc. Shikhar Nepal, M.Sc.

### BANKING & INSURANCE

Bikramaditya Dahal, MBA Biswas Raj Aryal, Ph.D. Scholar Dinesh Poudel, MBS Himanshu Agrawal, MBA Narendra Singh Bista, M.Phil. Rabi Agrawal, MBA Sujan Shrestha, EMBA

### GENERAL MANAGEMENT

Anil Kumar Shah, MBA Bal Ram Chapagain, Ph.D. Bhuwan R. Chataut, MBS Bidya Nand Yadav, MBA Ganesh Sharma, MBA Hari Karki, MBS Indra Dhoj K.C., M.Phil. Indra Prasad Joshi, M.Phil. Kishor Adhikari. Ph. D. Kumar Joshi, MBA Prayas D. Rajopadhaya, MBA Saniav Kumar Shrestha, Ph. D. Srikrishna Pokhrel, MBA Sushma Sharma, MBA

### MARKETING & ENTREPRENEURSHIP

Ananta Raj Ghimire, MBA Arun Poudyal, MBA Ashish Kr. Mishra, MBA Birat Shrestha, MBA Charu Sharma, MBA Dipesh Shrestha, MBA Dipkar Thapa, MBA Nishes Mishra, MBA Pushkar Sharma, M.Phil. Sujan Raja Shrestha, M.Phil. Sushma Sharma, MBA Vinod Joshi, MBA

### SOCIAL SCIENCES

Barsha Rana, M.Phil. Padam Raj Joshi, M. Phil. Santosh Gurung, M.A.

### **ECONOMICS**

Anupama Shrestha, M.A. Bidur Gautam, M. Phil. Dipak Bahadur Adhikari, M.Phil. Mahesh Acharya, M.A. Nar Bahadur Bista, Ph.D. Nirmal Neupane, M. Phil.

### RESEARCH METHODOLOGY

Ganga Dhar Dahal, Ph.D. Jagadish Prasad Bist, MBA Ram Karki, M.A. Sumit Pradhan, MBA

### **OPERATIONS MANAGEMENT**

Anjay Kumar Mishra, MBA Gyan Bahadur Tamang, M.phil Kapil Khanal, Ph.D. Prameet Ranjan Jha, Er (EMBA) Sandeep Shrestha, MBA

### **COMPUTER SCIENCE & MIS**

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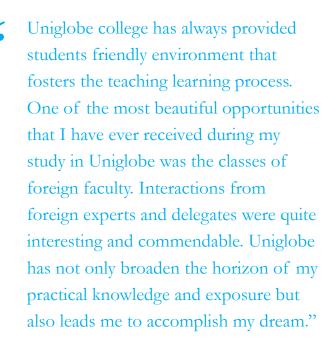
The graduates of Uniglobe College have acquired good positions and they are performing excellent in their working organizations. Some of the graduates have started their own business and consulting institutions with good reputation and earnings. Till now, the college has graduated about 300 MBAs and above 95 percent of them are engaged in their professional life.

The College conducts the career counseling seminars, training and development initiations and also organizes job fair at the college for the job placement. It also builds the industrial relations for the placement, internship and practical exposures of the students. The Uniglobe College Alumni Association also helps their juniors for career counseling and job placements.





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